





Agenda-at-a-Glance

Monday, September 21

9 - 9:50 a.m.	Room A101 OPENING KEYNOTE Fred Briggs, Executive Vice President for Customer Service & Program Management, Verizon Business			
CONCURRENT EDUCATION				
	Migrating to IP-Centric Environments in Tough Times Room A101	Cloud / Hosted / Open Source Room A107	Mobile & Wireless Room A109	Unified Communications Room A111
10 - 11:15 a.m.	New Competitors: Rise of the ISP, the MSO Challenge and Others	Beyond Boxes: The Future of the PBX	4G Smackdown: The Future of WiMAX and LTE	Beyond the Hype: Driving Adoption and Selling UC in a Recession
11:30 a.m. - 12:20 p.m.	The Sales Challenge: Marketing Advanced Network Services in a Recession	The Apps Race: Building a Developer Community in the New Telecom World	What's in a Number? The Future of Dialing and Identifiers in the Mobile Universe	Unified Security: New Approaches to Security in the UC World
12:30 - 1:20 p.m.	The Danger Zone: Dealing With the Top IP Network Security Threats	Who Needs a Network? Virtual Network Operators and the New Off-Net Opportunity	After the Deluge: White Space, 700 MHz and the Future of Wireless Spectrum	Hunting Buried UC Treasure: Data Mining, Business Intelligence and Unified Communications
1 - 6 p.m.	Exhibit Hall A EXPO HALL OPEN LUNCH 1 - 2 p.m. OPENING RECEPTION 5 - 6 p.m.			

Tuesday, September 22

7:30 - 8 a.m.	CONTINENTAL BREAKFAST				
CONCURRENT EDUCATION					
	Migrating to IP-Centric Environments in Tough Times Room A101	Cloud / Hosted / Open Source Room A107	Mobile & Wireless Room A109	Unified Communications Room A111	Vendor Presentations Room A209
8 - 8:50 a.m.	The Peering Puzzle: VoIP Interconnections and Peering in a Distributed-Network World	Tearing Down the Walls: How Open Source Is Transforming Telecom	Coming Soon to a SIP Phone Near You: The Dawn of the Ubiquitous Video Era	Real World UC: Mistakes Made, Lessons Learned	To Be Announced
9 - 9:50 a.m.	Assurance Insurance: Making the Most of SA Investments	Hosted Services for SMBs: The Good, the Bad and the Indifferent	Keeping It Real: What's Actually Working in Mobile VoIP	Beyond the Triple Play: Home Servers, Femtocells and the Networked Home	
10 - 10:50 a.m.	Room A101 INDUSTRY ADDRESS Joe Burton, CTO, Cisco's Unified Communications Division				
10:30 a.m. - 2:30 p.m.	Exhibit Hall A EXPO HALL OPEN LUNCH 11 a.m. - Noon				
2 - 6:15 p.m.	Room A101 LATIN AMERICA SUMMIT Welcome & Acknowledgement of Partner Analysts 2 - 2:10 p.m. Keynote Address "A Climate of Opportunity" 2:10 - 3 p.m. Short- and Long-Term IP Infrastructure Investments Panel 3 - 4 p.m. Break 4 - 4:15 p.m. Business and Operational Strategies for Global Operators 4:15 - 5:15 p.m. Doing Business in the CALA Region 5:15 - 6:15 p.m.				
6:15 - 7 p.m.	Room A105 LATIN AMERICA SUMMIT RECEPTION Co-sponsored by:   				

Wednesday, September 23

8 - 8:30 a.m.	CONTINENTAL BREAKFAST			
8:30 - 9:50 a.m.	Room A101 KEYNOTE PANEL The Future of Enterprise Telecommunications			
CONCURRENT EDUCATION				
	Migrating to IP-Centric Environments in Tough Times Room A101	Cloud / Hosted / Open Source Room A107	Mobile & Wireless Room A109	Unified Communications Room A111
10 - 10:50 a.m.	The Broadband Stimulus: Winners and Losers	Carriers in the Cloud: How Large Operators Are Moving Into Hosted Services (Or Not)	Smartphones on Steroids: Netbooks and the Next Device Wave	From QoS to QoE: New Technologies for Testing IP Networks
11 - 11:50 a.m.	(International Session) HD Voice: The Future of VoIP?	Chasing Pennies: Billing in the Cloud	Beyond Guys in Trucks: Mobilizing Enterprise Applications	Who Really Needs a Telepresence Room? Life-Size vs. Desktop and the Future of Video Conferencing
12 - 12:50 p.m.	Flying Blind: Navigating the International Wholesale Voice Market	Stormy Weather: Securing Cloud Communications	Dialing for Dollars: New Revenue Opportunities in the FMC World	Can You See Me Now? Quantifying the Business Value of Video
1:30 - 2:30 p.m.	Room A101 CLOSING KEYNOTE ADDRESS WITH CHANNEL PARTNERS CONFERENCE & EXPO Christopher Dean, Chief Strategy Officer, Skype			

*Agenda/speakers are subject to change. The views expressed by speakers are not necessarily those of Virgo Publishing.